



PROFIL TVRTKE COMPANY PROFILE



GALKO

VODEĆI HRVATSKI PROIZVOĐAČ TORBI I
KOŽNE GALANTERIJE

THE LEADING CROATIAN MANUFACTURER
OF BAGS AND LEATHER ACCESSORIES

-
- 4** O nama / About us
 - 6** Misija i vizija / Mission and vision
 - 8** Temeljne vrijednosti / Core values
 - 10** Ciljevi / Goals
 - 12** Razvoj / Development
 - 14** Certifikati i nagrade / Certificates and awards
 - 15** Proizvodi / Products
 - Usluge / Services
 - 16** Modne torbe / Fashion handbags
 - 17** Poslovne torbe / Business bags
 - 18** Galanterija / Accessories
 - 19** Poslovni pokloni / Business gifts
 - 20** Policijski program / Police program
 - Vojni program / Military program
 - 21** Lovački program / Hunting program
 - Gastro program
 - 22** Uprava / Management
 - 23** Kontakti / Contacts

O NAMA / ABOUT US



Naša priča je započela 1993. godine osnivanjem malog obiteljskog obrta. Vođeni strašću prema izradi kožnih proizvoda i željom da tržištu pružimo kvalitetne, prepoznatljive proizvode izrasli smo u vodećeg proizvođača kožnih torbi i modnih dodataka na hrvatskom tržištu pa i šire.

Ponosni smo što kupci više od 27 godina prepoznaju i cijene kvalitetu Galko proizvoda.

Galko je danas ugledna hrvatska modna kuća s tri vlastita dućana u Zagrebu, Malom Bukovcu i Sisku te bogatom prodajnom mrežom u koju je uključeno preko 130 prodajnih mjesta naših poslovnih partnera. Brend Galko je prepoznat i na inozemnim tržištima na kojima smo sve više zastupljeni.

Uz nit vodilju „Moda kao vječni izazov“ iz godine u godinu nastavljamo rasti i oduševljavati ljubitelje kožnih proizvoda. Zahvaljujući predanosti, profesionalnosti i stručnosti našeg tima zaposlenika te bogatom iskustvu vlasnika koji vodi poslovanje tvrtke, kvaliteta izrade naših proizvoda je vrhunska. Tome doprinosi i proizvodni proces u koji je uključen i profinjeni ručni rad. Galko proizvodi izrađuju se od pažljivo odabrane prave kože provjerene kvaliteti. Svu strast i znanje prenijeli smo na svoje proizvode koje krasiti osobina poželjnosti.



Our story began in 1993 with the establishment of a small family business. Driven by passion for leather products and desire to provide high-quality, recognizable products to the market, we have grown into the leading manufacturer of leather bags and fashion accessories on the Croatian market, and even wider.

We are proud that customers have recognized and appreciated the quality of Galko products for more than 27 years.

Today, Galko is a respected Croatian brand with three stores in Zagreb, Mali Bukovac and Sisak, with a rich sales network that includes over 130 sales points of our business partners. The Galko brand is recognizable even in foreign markets on which we are increasingly present.

Under the slogan "Fashion as a constant challenge", year after year we continue to grow and inspire the fans of leather products. Thanks to the dedication, professionalism and expertise of our team of employees, as well as the rich experience of the owner who runs the company business, our products are of the highest quality. This is also due to the production process, which includes the sophisticated manual work. Galko products are made out of specially selected genuine leather of proven quality. We have transferred all the passion and knowledge on to our products, which is why they are so desirable.

MISIJA I VIZIJA / MISSION AND VISION

Proizvode izrađujemo od najkvalitetnije kože. Modernim proizvodnim procesom u koji je uključen i cijenjeni ručni rad stvaramo autentične proizvode vrhunske kvalitete, proizvode koji traju godinama. To je ujedno i naša misija.



Misija

Proizvoditi proizvode vrhunske kvalitete i vrhunskog dizajna, kvalitetom proizvoda i prepoznatljivim dizajnom sačuvati povjerenje kupaca i poslovnih partnera.

Vizija

Zadržati lidersku poziciju u svojoj djelatnosti na domaćem tržištu i povećati udio prodaje i prepoznatljivost brenda na inozemnom tržištu.



With a modern production process that involves highly appreciated manual work, we create authentic products of superior quality that last for years. That is our mission.

Mission

To produce high quality and design products, offer superior customer service and exceed the expectations of our customers and business partners.

Vision

To maintain a leading position on the domestic market and expand on international markets.

TEMELJNE VRIJEDNOSTI / CORE VALUES



- **Vrhunska kvaliteta** - Prepoznaju nas po kvaliteti. Vrhunskom kvalitetom proizvoda želimo sačuvati povjerenje kupaca i poslovnih partnera.
- **Predanost i profesionalnost** - Vjerujemo da se uspjeh postiže dugoročnim poslovnim rješenjima. Predano i profesionalno poslovanje nam je vrlo važno kako bismo bili prepoznati kao kvalitetan i pouzdan poslovni partner u zemlji i inozemstvu.
- **Timski duh** - U našem timu nema „ja“ već „mi“. Njegujemo dobre međuljudske odnose u tvrtki, zadovoljstvo naših zaposlenika nam je važno.
- **Autentičnost i kreativnost** - Kombinacijom dragocjene kože, istinskog kreativnog sklada i nenadmašne izrade dobivamo autentične proizvode vrhunske kvalitete.



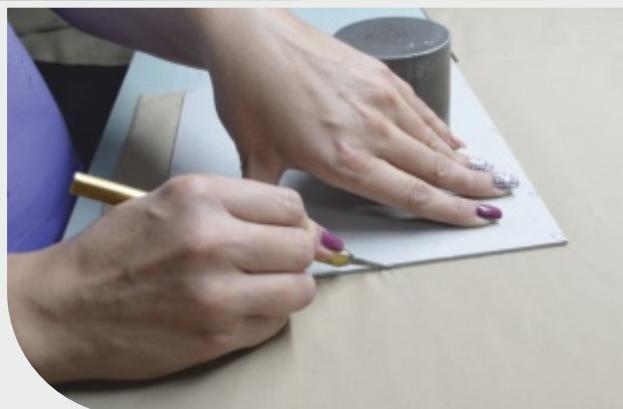
Top quality - We are recognized for quality. We want to preserve the trust of our customers and business partners by maintaining the premium quality of our products.

Commitment and professionalism - We believe that success is achieved through long-term business solutions. Dedicated and professional business is very important to us to be recognized as a quality and reliable business partner at home and abroad.

Team spirit - There is no "I" in our team, but "we". We nurture good interpersonal relationships in our company, because the satisfaction of our employees is very important to us.

Authenticity and Creativity - Combining precious leather, true creative harmony and unsurpassed craftsmanship, we produce authentic products of the highest quality.

CILJEVI / GOALS

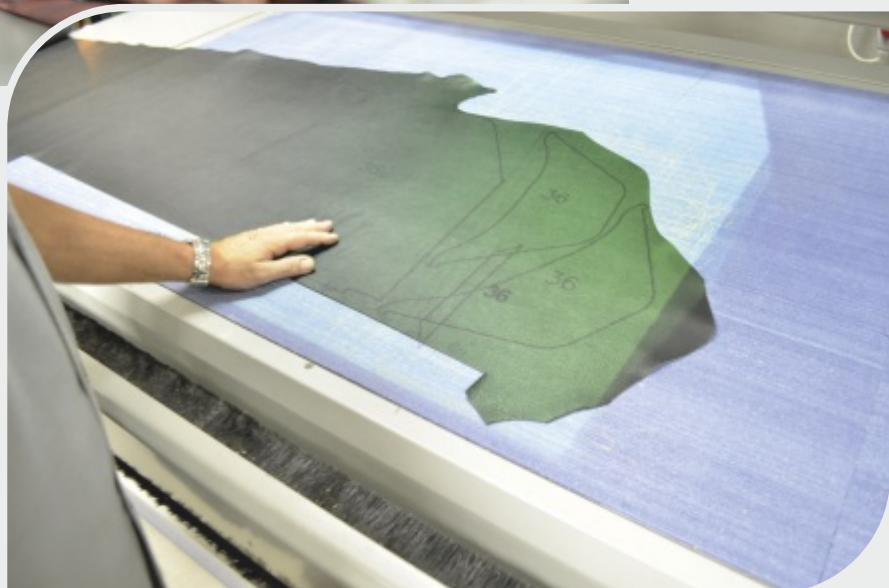
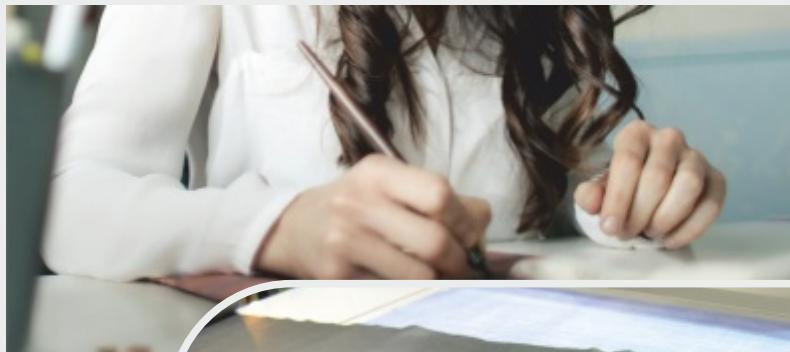


- Konstantna modernizacija tehnološkog procesa
- Korištenje novih kanala distribucije
- Razvoj vlastitog maloprodajnog kanala distribucije – internetska prodaja
- Izgradnja, razvoj i unapređenje postojećeg modela upravljanja koji bi omogućio povećanje efikasnosti po djelatniku i lakše ostvarenje poslovnih ciljeva uz društveno odgovorno posovanje
- Jačanje partnerstva u lancu dodane vrijednosti, zajednička distribucija i razvoj robnih marki
- Stvoriti proaktivnu i produktivnu radnu okolinu u svojem poslovnom okruženju



- Constant modernization of the technological process
- Usage of alternative distribution channels (online shop)
- Further development of the model that would increase employee productivity and result in easier accomplishment of business goals following socially responsible business practices
- Strengthening business partnerships by using a mix of different distribution channels and development of retail brands
- Development of a proactive and productive working environment

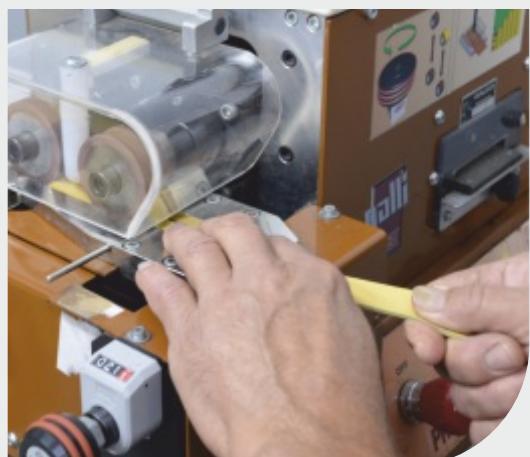
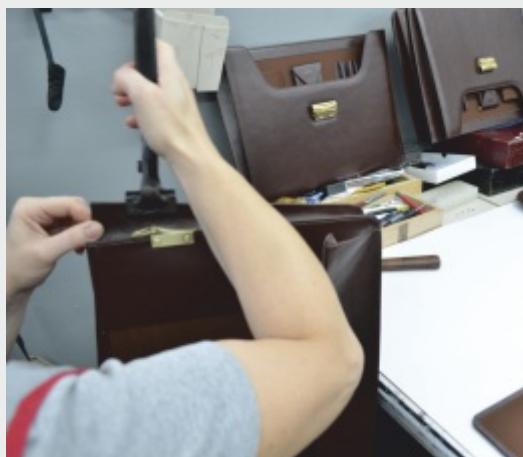
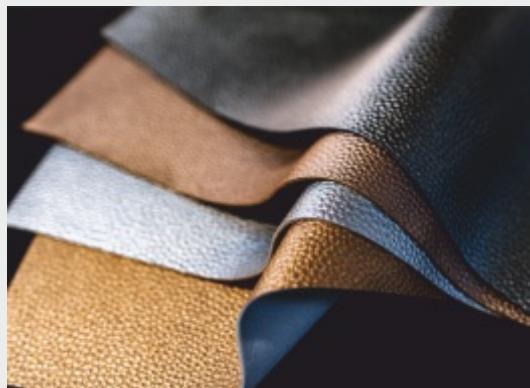
RAZVOJ / DEVELOPMENT



Prva faza našeg poslovnog ciklusa je razvoj novih kolekcija. Kreativni tim tvrtke Galko kontinuirano priprema nove proizvode. Pratimo najnovije trendove na tržištu, ali nam je važno zadržati autentičnost proizvoda i prepoznatljivost našeg brenda.

Proizvode izrađujemo od prave kože odabrane i provjerene kvalitete. Kompletan proizvodni proces - od planiranja, preko razvoja do proizvodnje gotovih proizvoda - vrši se u vlastitom proizvodnom pogonu u Hrvatskoj. Zahvaljujući tome, sve službe su međusobno kvalitetno povezane i ispunjeni su svi preduvjeti za stvaranje vrhunskih proizvoda.

Korištenjem najnovijih tehnologija u kombinaciji s cijenjenim ručnim radom, predanošću naših zaposlenika te našim vrijednostima nastaju Galko proizvodi nenadmašne kvalitete, proizvodi koji traju godinama.



The first phase of our business cycle is the development of new collections. Galko's creative team continuously prepares new products. We follow trends, but it is important for us to maintain the authenticity of the products and our brand recognition.

Our products are made from genuine leather of the finest, certified quality. The complete production process - from planning, through development to production of finished products - is carried out at our own manufacturing facility in Croatia. Thanks to that, all our services are efficiently connected and all the preconditions for creating superior products are fulfilled.

Using the latest technologies combined with valued manual techniques and dedication of our employees and our values, Galko manufactures products of outstanding quality that last for years.

CERTIFIKATI I NAGRADE CERTIFICATES AND AWARDS

- Certifikat / Certificate ISO 9001:2015
- Zlatna kuna / Golden Marten Award
- Nagrada za najuspješnijeg srednjeg poduzetnika / The Entrepreneur of the Year Award
- Red hrvatskog pletera / Order of the Croatian Interlace



POLITIKA KVALITETE QUALITY POLICY

Uveli smo sustav upravljanja kvalitetom da bi postigli najviši mogući nivo kvalitete usluga: dizajn, proizvodnja i distribucija kožnih aktovki, damske torbi, kožnih mapa i ostalih proizvoda.

We have implemented the quality management system to achieve the highest possible quality of our service: design, manufacture and distribution of leather briefcases, ladies handbags, leather folders and other products.



PROIZVODI/PRODUCTS

- **MODNE TORBE** / Fashion handbags
- **POSLOVNE TORBE** / Business bags
- **POLICIJSKI PROGRAM** / Police program
- **VOJNI PROGRAM** / Military program
- **GALANTERIJA:** remeni, novčanici, neseseri, etuiji...
Accessories: belts, wallets, vanity cases, etuis...
- **POSLOVNI POKLONI** / Business gifts
- **KOZMETIČKI PROGRAM** / Cosmetic program
- **LOVAČKI PROGRAM** / Hunting program
- **GASTRO PROGRAM**
- **MEDICINSKI PROGRAM** / Medical program

USLUGE / SERVICES

- **VELEPRODAJA** / Wholesale
- **MALOPRODAJA** / Retail
- **INTERNET PRODAJA** / Online shop

MODNE TORBE / FASHION HANDBAGS



POSLOVNE TORBE / BUSINESS BAGS

GALKO



GALANTERIJA / ACCESSORIES



POSLOVNI POKLONI / BUSINESS GIFTS



POLICIJSKI PROGRAM / POLICE PROGRAM



VOJNI PROGRAM / MILITARY PROGRAM



LOVAČKI PROGRAM / HUNTING PROGRAM

GALKO



GASTRO PROGRAM



UPRAVA / MANAGEMENT



Božidar Ledinko
direktor / general manager



Sanja Havaić
zamjenica direktora / deputy general manager

MALI BUKOVEC



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